

Is Your Current Computer Guy Causing You To Need One Of These?

- Does he take *forever* to call you back and respond to your requests?
- Are you paying him good money to keep things working, but are *STILL* having *constant* problems, slowness and other recurring issues?
- Are you worried he's not backing up and securing your network?
- Does your *head hurt* from having to deal with the hassles?

Dear Practice Manager,

Are you sick and tired of *constant* IT, phone and computer problems interrupting your day, frustrating you and your team? Do you feel stuck with an absent-minded computer guy who isn't delivering the **SERVICE** you want, but you don't know who else you can trust to do a good job without overcharging you?

If so, I have the solution that will make IT-related issues one headache you NEVER have to deal with again.

My name is Ed Jones, Managing Director of America One. We specialize in delivering proactive IT support and services to practices like yours, with friendly, knowledgeable techs who will put you at ease and resolve your IT problems quickly and efficiently. You may have never heard of our company before, but when you finish reading this letter, you'll be glad you finally have.

Why can I make such a bold statement?

Because almost every medical practice executive I talk to will confess that their current computer support person – whether it's a friend who's good with computers or a "professional" IT company – is *NOT* completely delivering the level of service they want. Therefore, they are forced to deal with ongoing technical issues and worry that their network is *NOT* secure from hackers, ransomware, extended downtime, HIPAA compliance and a range of data-erasing disasters. Clearly this is unacceptable!

Isn't It Time To *Finally* Get Rid Of This Headache?

Although the notion of providing reliable, affordable, full-service computer support isn't an amazing concept, it still surprises me how many computer technicians don't get it right. Therefore, I understand if you're skeptical about our claims. My guess is that you've been disappointed, even burned, by other IT guys in the past. That's why I'd like to extend the following offer to you...

A \$497 "Get-To-Know-Us" FREE Gift...

As a prospective client, I'd like to offer you a free, no-obligation, no-sales-pressure Cyber Security Assessment where we will remotely conduct an audit of your network's security and overall health.

When done, we'll give you a report of findings that will not only reveal if your data and computer network really are properly backed up and secured, but also if there is anything you need to do now to prevent a major network outage, data loss, hacker attack or other expensive, data-erasing disaster. Plus, we can almost always show you how to save a little (or a LOT) on hardware and software by switching to more efficient cloud-computing solutions.

After all, it never hurts to get a competitive bid from a qualified third party – and this assessment is totally, completely free without obligation.

What To Do Next

To schedule your free Cyber Security Assessment, please call my office at (781) 356-3535. You can also go online to www.americatech.com/aspirin. and complete the form or send me an e-mail to info@americatech.com.

While there, you can also read comments from other practices like you and discover why we're one of New England's top medical practice IT support firms.

The Assessment only takes 15-20 minutes to conduct, but when it's done, you'll know for sure if your practice's data is secured and, in the event of a disaster, exactly how fast you could be back up and running again (if at all). I will be following up in the next couple of days to make sure you received this letter, and to see if you would like to schedule this free Cyber Security Assessment. If not, please just let us know!

Awaiting your response,



Ed Jones
President, America One

P.S. Why risk it? Our free Cyber Security Assessment comes with zero strings attached, no expectations and no obligations on your part. If nothing else, it will be a good third-party validation of how well your systems are currently performing.

How Does Your Current IT Guy Stack Up?

Take this quiz to find out!

How can you tell if you are receiving poor or substandard service? How do you know if your IT company or computer guy is doing everything possible to secure your network and prevent expensive disasters? **If your technician does NOT score a “yes” on every point, you could be paying for substandard support and jeopardizing your data and network’s security!**

- Do they answer their phone LIVE and respond to emergencies promptly (within 30 minutes)?
- Are they easy to reach and highly responsive (responding same day) when you need them for non-emergencies?
- Do they proactively monitor, patch and update your computer network’s critical security settings daily? Weekly? At all? How do you know for sure?
- Do they offer proof that they are backing up ALL your data, laptops and devices?
- Do they meet with you regularly (at least once a quarter) to report what they’ve been doing, review projects and offer new ways to improve your network’s performance instead of waiting until you have a problem to make recommendations?
- Do they provide detailed invoices that clearly explain what you are paying for?
- Do they explain what they are doing and answer your questions in terms that you can understand, NOT in “geek speak”?
- Have they proactively discussed cybersecurity with you, and made recommendations for better protecting your network from ransomware?
- Have they provided you complete network documentation, or do they hold the “keys to the kingdom” refusing to give you admin passwords?
- Do they offer any guarantees on their services?
- Do they arrive on time and dress professionally?
- Do you look forward to seeing them, working with them, or do you cringe every time you have to make that call?

Here Are Just A Few Other Practices We've Helped:

Promptness to Resolve Our Computer Issues

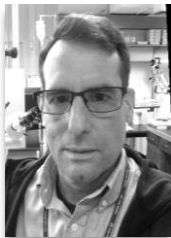


Maria Joseph
Practice Manager
Tufts Specialty Center

*"The biggest benefit from America One is being able to reach them quickly and their promptness to resolve our computer issues, either remotely or onsite. We appreciate their professionalism, dedication, concern and knowledge. We also appreciate that **their techs are patient and understanding** when we try to explain our computer issues in our own words (not knowing the tech words)."*

*I would recommend America One because of all the things they do for us. They make sure **our office runs well every day without interference** from computers issues."*

It's All About Response Time!



David Schultz
Equipment Manager
NE Eye Centers

*"America One has always provided fast response and resolution to our computer, server and network needs. It's important to have an IT support company that understands that **a disruption in service effects the quality of service that we give our patients.**"*

*It's all about response time! I can call America One, get someone on the phone and feel that my needs will be dealt with right away. Other IT services I have dealt with create a ticket and they will get to my problem at their convenience. America One **makes you feel that you are their most valued customer.**"*

No Condescending Treatment of People Without IT Skills



Kathy Devlin
Healthcare Admin
Primary Care Medical

*"I would urge any company to use America One because of their personal service. They know our company's employees individually and **treat everyone with kindness and consideration.** There isn't any condescending treatment of people who may not have IT skills."*

America One is also organized, professional and very timely. The job always gets done!"

Best All-Around Capabilities



John Kochevar
Principal Consultant
Kochevar Research

*"In my long, long experience with various tech support operations, America One has had the best all-around capabilities for a reasonable cost. They can do support, wiring, computer software, security, everything. As for backups, **these guys have saved my sorry ass so many times** I have stopped counting. When I was moving my office, they were unbelievably helpful.*

*America One techs are also better teachers than any of the tech services I have used. They have **patience and a sense of humor**, which are hard to find in the realm of tech services. I recommend them without reservation!"*